

Sriharika Nallagorla

Senior Product Consultant / Product Strategy

Bengaluru, India | hello@rikaproduct.com | rikaproduct.com

PROFESSIONAL SUMMARY

Senior Product Consultant / Product Strategy leader with 10 years of experience helping teams turn ambiguous customer, operational and business problems into product strategy, transformation roadmaps and measurable outcomes. I lead discovery, stakeholder workshops, current/future-state analysis, prioritization, business/technical trade-offs and cross-functional delivery across enterprise SaaS, data, AI and operational systems. My working style combines structured consulting with hands-on product ownership: diagnose the problem, align decision-makers, design the product path, deliver, measure and adapt.

WORK EXPERIENCE

Senior PM Consultant - GenAI & Wellness AI | Toptal | Remote

Aug 2026 - Sep 2026

Independent Product Advisory | AI Evaluation | Structured Recommendations

- Acted as an independent product-quality advisor for a pre-launch AI wellness product, assessing 18 end-to-end journeys and converting ambiguous concerns about AI behavior into structured evidence and clear product recommendations.
- Built a repeatable evaluation framework spanning accuracy, tone, usefulness, safety and fallback behavior, enabling stakeholders to make consistent launch and product-change decisions.
- Synthesized findings into prioritized recommendations that balanced user value, product quality, risk and delivery effort rather than treating every issue as equally important.
- Influenced a distributed India-UK team without formal authority through concise written rationale, blind scoring and evidence-based discussion.
- Created a reusable evaluation approach that could be applied to future product reviews and AI-release decisions beyond the engagement.

Lead of Product | Alstom | Bengaluru, India

Apr 2025 - Apr 2026

Enterprise Product Strategy | Transformation | Leadership of 7

- Owned product strategy and roadmap for an enterprise rail-operations SaaS platform across India, Europe and the Americas, translating business objectives and operational pain points into a focused transformation roadmap.
- Led discovery around Order-to-Cash workflows, reframing stakeholder requests into underlying user problems, current/future-state needs, product requirements and automation opportunities.
- Defined SAP/non-SAP integration strategies, data contracts and KPI dashboards across three enterprise accounts, connecting process change, technology and measurable operational outcomes.
- Led and mentored a seven-member product team and influenced senior Product, Engineering, IT, operations and business stakeholders on priorities, decision criteria and outcome-based delivery.

Senior Product Engineer | Lam Research | Bengaluru, India

Oct 2021 - Apr 2025

Operational Transformation | Analytics-Led Prioritization | Global Delivery

- Reduced order-to-ship cycle time by 15% across three product lines by diagnosing process and data bottlenecks, prioritizing improvement opportunities and converting findings into an execution roadmap.
- Delivered localized solutions for two new regional markets by balancing customer needs, operational constraints and longer-term platform/process investment.
- Led discovery through general availability with structured requirements, stakeholder alignment, validation and delivery governance across global teams.

Product & Project Engineer | Epiroc / Atlas Copco | Bengaluru, India

Jul 2016 - Oct 2021

Product Strategy | IoT / Telematics | Cross-Market Delivery

- Improved equipment-uptime visibility by 30% through strategy and delivery for a fleet-telematics product, connecting customer and operational problems to data-enabled product capabilities.
- Launched three IoT modules within 18 months by coordinating business, systems and operational stakeholders across Asia and Europe from concept through release.

SELECTED OUTCOMES & LEADERSHIP

- 15% reduction in order-to-ship cycle time across three product lines through analytics-led prioritization and workflow redesign. -
- 30% improvement in equipment-uptime visibility through product strategy and delivery for a fleet-telematics platform used across Asia and Europe. -
- Three IoT modules launched from concept to general availability within 18 months across multi-market stakeholder groups. -
- 18 end-to-end AI journeys evaluated using structured quality thresholds, failure analysis and evidence-backed release decisions. -
- Led delivery across four cross-functional squads and mentored a seven-member product team while influencing senior stakeholders without formal authority. -

CORE SKILLS

Product Strategy & Consulting: product strategy · digital transformation · client advisory · stakeholder interviews · discovery workshops · executive workshops · product vision · transformation roadmaps

Discovery & Decision Making: JTBD · personas · journey mapping · current/future-state workflows · hypotheses · market/competitive analysis · feasibility/viability · RICE/MoSCoW · solution options

Business Cases & Value: business cases · ROI/value-realization thinking · cost reduction · automation · adoption · customer value · operating-model change · product metrics · client satisfaction

Delivery & Technology: Agile delivery · PRDs · BRDs/FRDs · APIs · data products · enterprise integrations · AI product strategy · UAT · milestones · dependencies · risks · governance · GTM/adoption

Leadership & Communication: influencing without authority · mentoring a team of 7 · cross-functional leadership · executive recommendations · stakeholder alignment · workshop facilitation · written product reasoning

RIKA - PROOF OF PRODUCT WORK

RIKA is the proof layer behind this resume: case studies, product decision records, prototypes, research, architecture, analytics and working product artifacts. **Explore RIKA**

- **AI Operations Control Plane** - enterprise AI strategy, ICP, governance, ROI attribution, GTM and pricing thinking.
- **OrderSense** - enterprise workflow diagnosis, data/API strategy and operational transformation.
- **SignalRead** - discovery, research synthesis, segmentation and recommendation thinking.
- **CruizGo** - behavioral problem framing, adoption, analytics and go-to-market thinking.

EDUCATION & CERTIFICATIONS

MBA (Executive - Full Time), Product Management, Strategy & Marketing | IIM Kozhikode | Dec 2022 - Apr 2025

B.Tech, Mechanical Engineering | JNTU Kakinada | 2012 - 2016

Certifications: AI Product Management | International Certificate in Product Management | X-Culture International Collaboration Program